

BOAT SHARING IS NOW A REALITY

FOR THE FIRST TIME IN EGYPT



WAYPOINTS

EL GOUNA

ABOUT WAYPOINTS

Coastal Marine Egypt is an established boat dealership based in the prestigious Abu Tig Marina in El Gouna, Hurghada. With a passion for coastal living and sea life, the company offers a comprehensive portfolio of world-class boat and yacht brands that appeal to all budgets and all water activities.

After successfully entering the boating scene in El Gouna several years ago, Coastal Marine recognized that even though owning a boat is very attractive, not all people can justify the purchase price, as well as the ongoing upkeep expenses. With that in mind, Coastal Marine explored the concept of "boat sharing" and concluded that it can provide an alternative solution.

After researching numerous existing boat sharing models, CM developed "Waypoints" which is a customized "fractional ownership" program that, it believes, suits the budgets and boating needs of Red Sea boating enthusiasts at a fraction of the cost and with "zero" hassle.

****A WAYPOINT IS NAVIGATIONAL TERM THAT IS USED BY BOATERS TO SPECIFY A LOCATION BASED ON ITS LONGITUDE AND LATITUDE.**



SIMPLY PUT

Waypoints fractional ownership is a unique boat sharing program whereby 5 to 8 unconnected buyers collectively buy shares in one of Waypoints' boats for a period of 5 years with "zero" hassle.

As a share holders, all you need to do is:

- CHOOSE A BOAT
- BUY A SHARE
- ENJOY FOR 5 YEARS
- PAY NOTHING THROUGHOUT, EXCEPT GAS
- GET SOME MONEY BACK AT THE END

Waypoints will:

- DELIVER THE BOAT
- GET YOU LICENSED
- ENDURE THE HASSLE THROUGHOUT
- PAY FOR EVERYTHING
- SELL THE BOAT FOR YOU AT THE END



**WORRY-FREE BOATING WITH
NO HIDDEN COSTS.**

THE FINE PRINT...

- **Shares range** from 12.5% - 20% depending on the boat
- **Ownership** lasts for 5 years
- **Each shareholder pays** a one-time amount upfront
- **The share price covers the boat purchase** as well as all its expenses throughout the 5 years, except for the fuel
- **At the end of the 5 years**, the boat is sold and each owner receives their share of the residual value
- **Fleet ranges** from 8.5M – 12.5M in length
- **Each share guarantees up to 45 - 70 days** of usage annually depending on the boat
- **The booking process** is made easy by utilizing our online booking app
- **IYT's "power boat & rib master" international boating license** is included in the share price and is mandatory for all shareholders

**BOOK YOUR TRIP SEAMLESSLY
USING OUR ONLINE APPLICATION**





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